

***Award of Contracts
for On-Call Railroad
Business and
Operations Support
Services***

**JPB Finance Committee Meeting
February 25, 2026**



Proposed Actions

1. **Award a bench of contracts to**

- **DB E.C.O** North America, Inc. of Laguna Niguel, CA (DB E.C.O.),
- **Hatch** Associates Consultants, Inc. of Oakland, CA (Hatch), and
- **WSP** USA Inc. of San Francisco, CA (WSP)

to provide the Services on an as-needed basis for an **aggregate, not-to-exceed amount of \$10 million over a five-year term.**

2. **Authorize the Executive Director** or designee to **execute contracts** with each of the above firms in full conformity with the terms and conditions of the solicitation documents and negotiated agreements, and in forms approved by legal counsel.

Contracts Goal

- To provide the JPB with a bench of qualified firms to support anticipated professional services needs for Rail Operations & Maintenance. The support services fall under the following two categories:

(1) Railroad Operations Support: Fleet management, service efficiencies, feasibility studies, configuration management, regulatory compliance, lifecycle replacement, contract benchmarking

(2) Business Planning Support: Business strategy development, interagency agreements, regional coordination, funding analysis for service enhancement, market studies, strategic negotiations

Background

- In March 2016, the Board awarded a six-year base term contract for the provision of **On-Call Railroad Business Operations and Systems Support Services**, with up to two 2-year option terms.
- These contracts will expire in April 2026.
- Establishing a new on-call bench will allow the agency to maintain flexibility for quickly and efficiently managing short-to-medium-term efforts that require specialized expertise.

Solicitation Process

- On September 15, 2025, the JPB issued Request for Proposals (RFP) 26-J-P-017 for On-Call Railroad Business and Operations Support Services.
- The RFP was advertised on the JPB's eProcurement website.
- In response to the RFP, the JPB received three responsive proposals.
- A Selection Committee, composed of qualified Agency staff, reviewed, scored, and ranked the proposals in accordance with the evaluation criteria set forth in the RFP.

Award Recommendation

- The Committee scored all three proposals and determined them to be in the competitive range, with each firm offering fair and reasonable labor rates consistent with those paid by the JPB and peer agencies.
- The following three firms possess the requisite experience and qualifications required for successful performance of the services:
 - **DB E.C.O.**
 - **Hatch**
 - **WSP**

Budget Impact

- Work Directives issued through the on-call bench will be funded by a variety of sources, which may include Federal, State, Regional, and Local revenues and grants from approved and future operating and capital budgets.
- Staff will issue Work Directives on a project-by-project and as-needed basis. Award of these contracts will not obligate the JPB to purchase any specific level of service from any particular firm.

Motion for Consideration

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FOR MORE INFORMATION

WWW.CALTRAIN.COM

