Peninsula Corridor Joint Powers Board Finance Committee

1250 San Carlos Avenue, San Carlos, CA 94070 Minutes September 29, 2025

Members Present: David Cohen, Monique Zmuda (Chair)

Members Absent: David Canepa (Vice Chair)

Staff Present: M. Bouchard, D. Covarrubias, N. Fogarty, J. Harrison, M. Jones, L. Ko,

L. Lumina-Hsu

1. Call to Order

Chair Zmuda called the meeting to order at 2:30 pm.

2. Roll Call

Loana Lumina-Hsu, JPB Deputy Secretary, called the roll and confirmed a quorum was present.

3. Pledge of Allegiance / Safety Briefing

Chair Zmuda led the Pledge of Allegiance and delivered the safety briefing.

4. Public Comment on Items not on the Agenda

Roland commented on Campus Burger's interest in the San Carlos station tenancy.

5. Consent Calendar

5.a. Approval of Meeting Minutes for August 25, 2025

Motion/Second: Cohen/Zmuda

Ayes: Cohen, Zmuda

Noes: None Absent: Canepa

6. Accept Statement of Revenues and Expenses for the Period Ended July 31, 2025

David Covarrubias, Deputy Chief Financial Officer, provided the presentation that included the following:

- Statistics in staff report
- Increased transparency to grants section (Low Carbon Fuel Standard/LCFS, Low Carbon Transit Operations Program/LCTOPS, State Rail Assistance/SRA)
- Net surplus and deficit predicted unfavorable balance of \$6.3 million; \$3.6 favorable result

The Committee members had a robust discussion and staff provided further clarification in response to the Committee comments about budget reserves and the categorization of items.

Motion/Second: Cohen/Zmuda

Ayes: Cohen, Zmuda

Noes: None Absent: Canepa

7. Authorize Executive Director to Enter Into a Lease Agreement with CKA Architects at Menlo Park Depot*

Nadine Fogarty, Director, Real Estate and Transit-Oriented Development (TOD), provided the presentation that included the following:

- CKA Architects office space; \$88,000 for tenant improvements and compatibility with Rail Corridor Use Policy
- Lease income \$377,066, with broker commission to be \$30,200

The Committee members had a robust discussion and staff provided further clarification in response to the Committee comments renovation to on market timeline and open leasing spaces at other stations.

Motion/Second: Cohen/Zmuda

Ayes: Cohen, Zmuda

Noes: None Absent: Canepa

Public Comment

Roland supported the agreement and commented on tenant outreach, broker commission, and open tenant spots.

8. Award a Contract to Loomis Armored US, LLC for Armored Car Revenue Collection Services for a Total Not-To-Exceed Amount of \$3 Million for a Five-Year Base Term with up to Two One-Year Option Terms for an Additional Not-To-Exceed Amount of \$1.3 Million

Mr. Covarrubias provided the presentation that included the following:

- \$500,000 to \$650,000 and ala carte pricing for Loomis, compared to a fixed price of \$822,000 for Brinks
- Shifting current approved budget from Brinks to Loomis

The Committee members had a robust discussion and staff provided further clarification in response to the Committee comments and questions, which included community cash service needs, maintenance of machines, and alignment with fare policy.

Motion/Second: Cohen/Zmuda

Ayes: Cohen, Zmuda

Noes: None Absent: Canepa

Public Comment

Rolland commented on Loomis cost savings and cash usage.

9. Receive Update Regarding Proposed Fare Structure Changes

Michelle Jones, Deputy Director, Caltrain Policy Development, provided the presentation that included the following:

- Caltrain Fare Strategy Study new pricing structure and products with Clipper 2 implementation
- Clipper 2 pilot and launch timeline, improvements, and transfer/pass discounts
- Fare change considerations: annual deficit, regional funding measure, ridership momentum, price elasticity of demand, economic uncertainty
- May 2025 Budget Workshop goals increase fare revenue, ridership, and accessibility, while supporting advancement of the potential regional funding measure
- Zone-based pricing system, with incremental increases over time
- Fare structure adjustment and removal of discount for Clipper
- Fare Policy considerations: financial sustainability, customer experience, ridership and operations, and equity
- Proposed implementation timeline

The Committee members had a robust discussion and staff provided further clarification in response to the Committee comments and questions, which included the following:

- Station-to-station pricing
- Fare Strategy Study presumptions
- Customer experience feedback
- Revenue projection and taxation
- San Jose to Gilroy ridership and zone cost implications
- Tap-to-pay feature
- Fare increases at competing transit agencies

Public Comment

Roland commented on transit connectivity issues, with the inability to find a successful solution.

- **10. Committee Member Requests -** There were none.
- **11. Date/Time of Next Regular Finance Committee Meeting:** Monday, October 27, 2025, at 2:30 pm.
- 12. Adjourn The meeting adjourned at 3:28 pm.