PENINSULA CORRIDOR JOINT POWERS BOARD STATEMENT OF REVENUE AND EXPENSE ADOPTED BUDGET FY2022

| | _ | FY2020 ACTUAL | FY2021 BUDGET | FY2021 FORECAST | FY2022 ADOPTED BUDGET | FY2022 Adopted to FY2021 Forecast \$ variance | FY2021 Forecast % variance |
|----------------------|--|-------------------------|---|-----------------------|---|---|-------------------------------|
| | | Α | В | С | D | E = D - C | F = E/C |
| | REVENUE | | | | | | |
| 4 | OPERATIONS: | 76.094.433 | 20 000 440 | 20 620 244 | 24 620 000 | 4 000 050 | 12 10/ 1 |
| 1 2 | Farebox Revenue | 76,094,433 3,659,013 | 32,029,149 372,718 | 30,630,341 372,718 | 34,639,000 1,536,000 | 4,008,659 1,163,282 | 13.1% 1 312.1% 2 |
| 3 | Parking Revenue Shuttles | 1,783,942 | 2,031,246 | 1,773,647 | 1,603,900 | (169,747) | -9.6% 3 |
| 4 | Rental Income | 533,563 | 1,111,804 | 1,111,804 | 1,192,466 | 80,662 | 7.3% 4 |
| 5 | Other Income | 1,986,300 | 1,764,000 | 1,764,000 | 1,584,608 | (179,392) | -10.2% 5 |
| 6 | TOTAL OPERATING REVENUE | 84,057,251 | 37,308,917 | 35,652,510 | 40,555,974 | 4.903.464 | 13.8% 6 |
| 7 | TOTAL OF ENVIRONMENTAL | 01,007,201 | 01,000,011 | 00,002,010 | 10,000,014 | 4,000,101 | 7 |
| 8 | CONTRIBUTIONS: | | | | | | 8 |
| 9 | AB434 & TA Shuttle Funding | 1,333,171 | 1,737,950 | 1,737,950 | 1,119,300 | (618,650) | -35.6% 9 |
| 10 | Operating Grants | 6,816,688 | 12,608,500 | 12,808,500 | 6,525,471 | (6,283,029) | -49.1% 10 |
| 11 | JPB Member Agencies | 28,035,055 | 29,009,434 | 28,809,434 | - | (28,809,434) | -100.0% 1° |
| 12 | Measure RR | - | - | - | 86,576,919 | 86,576,919 | 100.0% 12 |
| 13 | CARES Act | 23,127,798 | 41,507,983 | 41,507,983 | - | (41,507,983) | -100.0% 13 |
| 14 | CRRSAA | - | - | 6,936,627 | 27,115,922 | 20,179,295 | 290.9% 14 |
| 15 | TOTAL CONTRIBUTED REVENUE | 59,312,712 | 84,863,867 | 91,800,494 | 121,337,612 | 29,537,118 | 32.2 % 1 |
| 16 | | | | | | | 10 |
| 17 | GRAND TOTAL REVENUE | 143,369,963 | 122,172,784 | 127,453,004 | 161,893,586 | 34,440,582 | 27.0% 1 |
| 18 19 20 | EXPENSE | | | | | | 18 19 20 |
| 21 | OPERATING EXPENSE: | | | | | | 2. |
| 22 | Rail Operator Service | 83,915,012 | 85,109,942 | 84,109,942 | 97,353,730 | 13,243,788 | 15.7% 2 |
| 23 | Positive Train Control | 1,669,554 | - | - | - | - | 0.0% 23 |
| 24 | Security Services | 5,913,164 | 6,746,908 | 6,746,908 | 7,486,512 | 739,604 | 11.0% 24 |
| 25 | Shuttle Service | 4,138,714 | 4,057,249 | 3,542,715 | 2,723,200 | (819,515) | -23.1% 2 |
| 26 | Fuel and Lubricants | 9,289,638 | 5,930,523 | 5,930,523 | 10,434,846 | 4,504,323 | 76.0% 26 |
| 27 | Timetables and Tickets | 145,818 | 110,000 | 110,000 | 55,000 | (55,000) | -50.0% 2 |
| 28 | Insurance | 4,331,946 | 5,410,000 | 5,410,000 | 5,857,210 | 447,210 | 8.3% 28 |
| 29 | Claims, Reserves, and Payments | (166,416) | 960,000 | 960,000 | 820,000 | (140,000) | -14.6% 29 |
| 30 | Facilities and Equipment Maint | 2,739,785 | 4,813,563 | 3,953,563 | 7,534,353 | 3,580,790 | 90.6% 30 |
| 31 | Utilities | 2,026,493 | 2,731,385 | 2,731,385 | 2,552,600 | (178,785) | -6.5% 3 |
| 32 | Maint & Services-Bldg & Other | 1,542,912 | 1,590,000 | 1,590,000 | 1,674,250 | 84,250 | 5.3% 32 |
| 33 | TOTAL OPERATING EXPENSE | 115,546,620 | 117,459,570 | 115,085,036 | 136,491,701 | 21,406,665 | 18.6% 33 |
| 34 | A DAMINUOTO A TILLYE EVOENIOE | | | | | | 34 |
| 35 | ADMINISTRATIVE EXPENSE | 44 070 445 | 40.000.000 | 40,000,040 | 42.040.000 | 0.400.000 | 20.2% 38 |
| 36 | Wages and Benefits | 11,673,415 | 10,930,000 | 10,826,318 | 13,012,686 | 2,186,368 | 20.2% 36 -2.3% 3 |
| 37 38 | Managing Agency Admin OH Cost Board of Directors | 4,406,537 24,588 | 5,139,352 11,025 | 3,553,099 11,025 | 3,470,871 48,275 | (82,228) 37,250 | 337.9% 3 |
| 39 | Professional Services | 1,989,266 | 5,400,000 | 5,117,000 | 8,212,820 | 3,095,820 | 60.5% 39 |
| 40 | Communications and Marketing | 293,830 | 136,000 | 136,000 | 322,750 | 186,750 | 137.3% 40 |
| 41 | Other Office Expense and Services | 1,789,476 | 3,030,572 | 2,982,254 | 3,802,614 | 820,360 | 27.5% 4 |
| 42 | TOTAL ADMINISTRATIVE EXPENSE | 20,177,112 | 24,646,949 | 22,625,696 | 28,870,016 | 6,244,320 | 27.6% 42 |
| 43 | | | 2 1,0 10,0 10 | ,0_0,000 | | 0,2 : 1,020 | 43 |
| 44 | Measure RR Ballot Costs | - | - | - | 7,000,000 | 7,000,000 | 100.0% 44 |
| 45 | Governance | - | - | - | 2,000,000 | 2,000,000 | 100.0% 4 |
| 46 | | | | | | | 40 |
| 47 | Long-term Debt Expense | 2,635,046 | 2,381,752 | 2,381,752 | 2,381,752 | - | 0.0% 4 |
| 48 | | | | | | | 48 |
| 49 | GRAND TOTAL EXPENSE | 138,358,778 | 144,488,271 | 140,092,484 | 176,743,469 | 36,650,985 | 26.2 % 49 |
| 50 51 52 53 | _ | | | | | | 50 50 52 53 |
| 54 | PROJECTED SURPLUS/(DEFICIT) | 5,011,185 | (22,315,487) | (12,639,480) | (14,849,883) |) | 54 |
| 55 | CRRSSA | -,, | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 12,639,480 | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | • | 5 |
| 56 | ARPA | | | , , | 14,849,883 | | 50 |
| 57 | Adjustment of PTC Litigation Fees | (5,362,421) | | | | | 5 |
| 58 | Use of Reserves | , | 7,000,000 | | | | 58 |
| 59 | Line of Credit | | 15,315,487 | | | = | 59 |
| 60 | NET SURPLUS / (DEFICIT) - ADJUSTED | (351,236) | - | - | - | = | 60 |