



## **Regional Ops Today**

#### **Pilot Stats:**

- Launched August 2013
- Continuation Agreement through June 2016
  - > 300 bikes / 35 stations in SF
  - 110 bikes / 16 stations in SJ
  - > 59 bikes / 7 stations in Redwood City
  - > 59 bikes / 7 stations in Mountain View
  - 37 bikes / 5 stations in Palo Alto
- > 750,000+ total trips taken
- > 10,000 annual memberships
- > **60,000+** 24hr memberships



\* Redwood City sunsetted its program on June 30, 2016

## **Regional Expansion**

- 2013-15 Pilot Program managed by **BAAQMD**
- New Program Agreement with MTC signed December 31, 2015
- 10-year term, two 5-year options
- Motivate will fund expansion privately in San Francisco, Berkeley, Oakland, Emeryville, and San Jose
- Cities in MTC region may participate



The Bay Area's bike share will be the largest bike share per-capita in the country when expansion is complete.

## **Serving the Public Interest**

### Affordable and Equitable transit

- \$14.95 / month or \$149 / year
- \$5 / month or \$60 / year for customers eligible for Lifeline

### **Active Transportation**

30% of D.C. bike share members report losing weight.

## **Emission and Congestion Reduction**

- 51% of Bay Area trips are less than 3 miles\* a distance that can easily be covered by bicycle
- 12% of reduction of drive-alone trips\*\*

## First / Last Mile

97% of Citi Bike riders have a Metrocard and 53% of Citi Bike riders combine bike share with other modes.

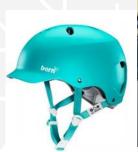
## **Supports Vision Zero** Commitment to local hiring





# **Safety**

- > A platform for safety education
- > Bike rules printed on all bikes, kiosks, and literature
- Safety classes offered to the public
- > Discounts on helmets for members







# **Community & Membership**

- Group discounts for public agencies and non-profits
- Partnerships with community groups to improve access
- Discount memberships available for low-income residents
- Integration with Clipper 20 month roadmap after start of expansion



## **Current Planned 2018 Bike Counts**

Growth of Fleet during Expansion			
CITY	CURRENT FLEET SIZE	EXPANSION FLEET SIZE	INCREASE
SF	310	4,500	+4,190
San Jose	110	1,000	+ 890
Palo Alto*	37	0	+ 0
Mountain View*	59	0	+ 0
Oakland	0	850	+ 850
Berkeley	0	400	+ 400
Emeryville	0	100	+ 100
TBD	54	0	+ 54
TOTAL		7,000	

<sup>\*</sup> Mountain View and Palo Alto are currently reviewing their long-term bike share plans. Their numbers in this grid represent bike counts today.



Phased roll-out over 2016-2018 will bring bike share to new communities.

Current cities can add stations, new cities can join, and private sector companies can sponsor stations.

# Expansion Timeline

Phase 1 (25% of bikes)

Bikes Arrive Early 2017 Phase 2 (15% of bikes)

Bikes Arrive Spring 2017 Phase 3 (60% E'Bay bikes)

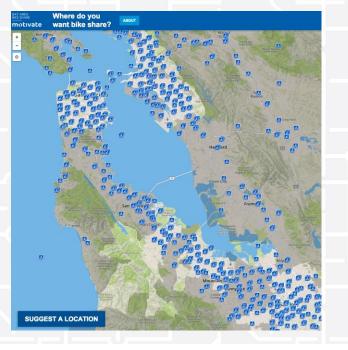
Bikes Arrive Summer 2017 Phase 4 (30% SF, SJ bikes)

Bikes Arrive Fall 2017 Phase 5 (30% of bikes)

Bikes Arrive Spring 2018

# **Peninsula Opportunity**

- There is interest and demand for bike share from customers in cities along the peninsula
- Travel patterns of peninsula may vary from SF, SJ, and the East Bay
- Motivate can work with cities to customize station location strategy and operational techniques
- One seamless user experience for the customer is preferred



# Additional Questions

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motivate getgoing

