



Rail Operator Contract Extension

JPB Board Meeting
02/02/2017
Agenda Item 11



Agenda

- **Background**
- **Scope of Work**
- **Considerations**
- **Contract Extension Process**
- **Proposed Modifications**



Background

- **JPB award TransitAmerica, Inc. (TASI) Rail Operator agreement in September, 2011.**
- **5-year base agreement with option to extend for up to another 5-years.**
- **Base agreement expires on June, 30, 2017.**
- **October 6, 2016 staff presented Contract Status to the Board.**

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Scope of Work (SOW)

- **TASI provides rail operations, maintenance and support services in the following areas:**
 - **Administration/Safety**
 - **Operations and Dispatch**
 - **Maintenance of Equipment, Track, Communications and Signals, Stations**
 - **Construction Support**
 - **SOG**

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Contract Extension Process

- **Set Objectives:**
 - **Safety**
 - **Reliability**
 - **Customer Experience**
 - **Financial Considerations**
- **Review Contract and performance**
- **Discuss with TASI**
- **Formalize modifications**

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Considerations

- **CBOSS**
- **Electrification Construction**
- **Continuity of Service**
- **JPB Resources**
- **Timeline for Re-procurement**
- **PTC and Electrification commencement of service**
- **Ability of contractor to attract and retain talent**

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TASI Performance

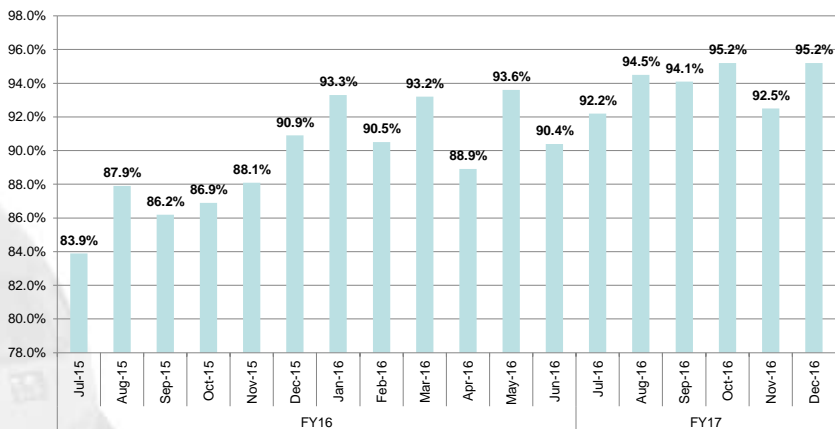
- Strong Partnership with JPB
- Demonstrated upside potential
- On-time Performance
- Customer satisfaction survey
- Monthly Mechanical Delays

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On-Time Performance

Monthly On-Time Performance

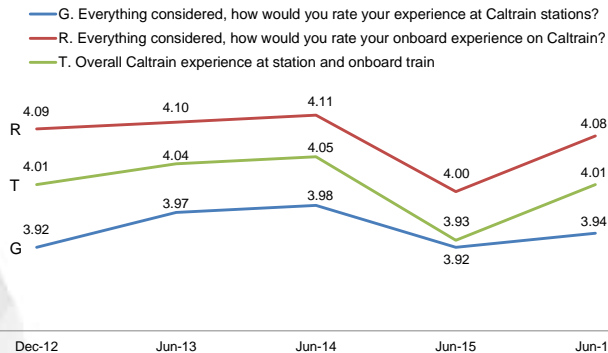


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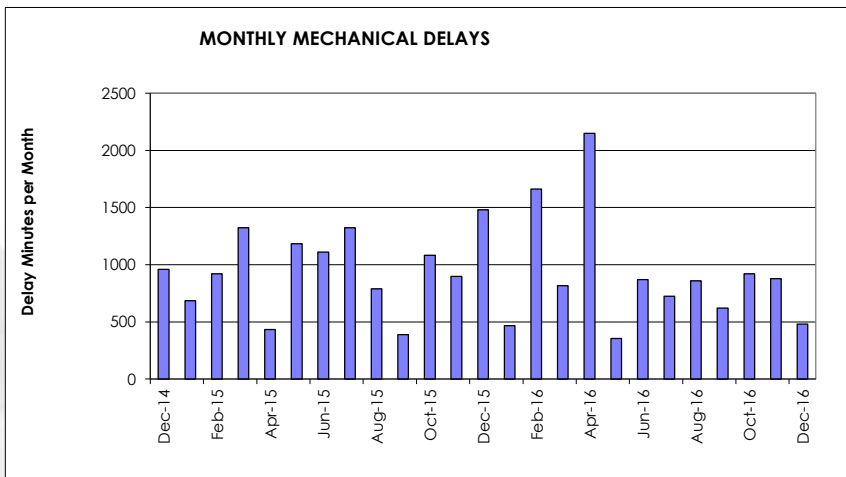


Customer Satisfaction Survey

Total Scores 2012 - 2016



Mechanical Delays





Negotiated terms

- **Enhanced Safety Approach-Safety Roundtable Sessions**
- **Revised Performance Fee Metrics to support JPB goals**
- **Cost containment including revised/flexible approach to staffing and headcount**
- **Implementation of partnering approach to ensure performance and contract compliance**
- **Reduced G&A fee to an average of 7% over 5 years extension period**
- **On-ramp for contract extension based on performance**