

The Honorable Orrin Hatch  
United States Senate  
104 Hart Office Building  
Washington, D.C. 20510

Salt Lake City, February 9, 2017

Dear Senator Hatch,

By way of introduction, I am the CEO of Stadler US located in Salt Lake City, Utah. I had the opportunity to meet you 18 months ago at a filming of Music and the Spoken Word, while we were going through the process of determining the location of our manufacturing operations in the United States. My purpose in writing is to inform you of a recent partnership between Caltrain, a commuter railroad based in California, and Stadler US. Caltrain has placed an order of ninety six electrical multiple unit train cars, a contract worth \$550,000,000.00 with an option to purchase an additional ninety six cars. I am asking for your support and assistance to complete the funding grant from the FTA that will complete this partnership.

As you know, in 2016 Stadler finalized its decision seat our US operations in Utah. We leased space at the UTA Warm Springs facility and commenced operations. We have currently hired over fifty employees, quickly outgrowing available space. Stadler is currently developing plans to build a new \$45,000,000.00 railcar assembly plant and increase it's employee base to 550 jobs, as well as many more through local procurement contracts. The Caltrain agreement is the driving force behind these plans and is dependent on the approval of the Federal Transit Administration (FTA) Core Capacity grant.

In September 2016, Caltrain issued a limited notice to proceed to advance design work on the new electric trains until the full notice to proceed (NTP) is issued in March 2017. The award of the NTP is contingent on approval of the FTA Core Capacity grant for \$647m.

Caltrain has worked with the FTA for over two-years on the FTA Core Capacity application and it is now in the 30-day Congressional review process. Transportation Secretary Chao will have the opportunity to sign the Full Funding Grant Agreement on February 17, 2017. You may be aware, there is some opposition for this grant from California Republican House members.

The Core Capacity funds are being matched with over \$1 billion in local, regional, and state funds and this project shows that public investment, both local and federal, generates private sector jobs across America, as demonstrated in the attached map.

Timing is critical and we would appreciate the opportunity to brief you and your staff by phone on the direct benefits that will be created in Utah for many of your constituents. We look forward to a continued partnership with you and ask for your support in moving this project forward.

Sincerely,



Martin Ritter  
CEO, Stadler US, Inc.