



Caltrain Proposed Fare Changes

Presentation Overview

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Background

- Caltrain Fare Study completed in 2018
 - Fare Policy adopted by Board December 2018
- Caltrain does not have a dedicated source of funding
 - There are limitations on ability to affect increases in member contributions
- Costs of operating and maintaining service increase
 - Introduction of new technologies (PTC, Electrification)

Fare Policy

- The Caltrain Fare Policy (Fare Policy) is a framework of high-level goals that underlie and guide fare-related decisions for the Caltrain system.
- Articulates high level goals in the areas of
 - Financial Sustainability
 - Equity
 - Customer Experience
 - Ridership
- Hardcopies of the policy are provided

Proposed Fare Changes

Go Pass

- Price of the GoPass will increase by up to 20%, effective January 1, 2020.
- 5% increase every two years on January 1, starting in 2022.
- Policy goal-1) Strive for consistency across fare products in the revenue generated per passenger and per passenger mile. 2) Maintain fare products and collection methods that are cost-effective and easy for the agency to administer.

Clipper

- Clipper discounts for one-way fares and monthly passes will be removed or reduced after January of 2020.
- Policy Goal-1) Ensure the agency's ongoing financial health, including the need for a balanced Operating Budget and support for State of Good Repair and capital programs. 2) Strive for consistency across fare products in the revenue generated per passenger and per passenger mile.

One-Way/Day Pass/Monthly Pass

- Incremental fare increases every two years
- \$.50 increase to the base fare scheduled for July of 2020
- \$.25 increase to the zone fare scheduled for July of 2022
- \$.50 increase to the base fare scheduled for July of 2024

- Policy goal- Provide predictable and incremental fare changes.

Means-Based Fare Pilot Program

- Caltrain will officially participate in [MTC's Means-Based Discount Fare pilot program](#), which is currently scheduled to begin in Fall 2019
- This program will offer eligible participants a 20% discount off of the single-ride adult Clipper Card Caltrain fares
- Policy goal- 1) Advocate for and participate in State and regional programs that make it more affordable for low-income customers to use transit. 2) Comply, at a minimum, with federal requirements for providing fare discounts, and for minimizing disparate impacts on minority riders and disproportionate burdens on low-income riders.

Administrative Changes

- Charter trains, parking and bicycle locker fees will be removed from the Codified Tariff. These fees will be placed in a separate document and any changes to the fees or the rules will be brought to the Board in a later process.

Estimated Fare Revenue Impact (in \$ millions)

Scenario		FY 2020	FY 2021	FY 2022
1: Go Pass +20%, Clipper Discount \$0.25	Projected Operating Deficits	(\$1.1)	(\$8.3)	(\$14.7)
	Fare Revenue Increase	\$3.5	\$10.6	\$11.2
	*Adjusted Operating Deficits	\$2.5	\$2.3	(\$3.5)
	*Farebox Recovery	70%	72%	70%
2: Go Pass +15%, Clipper Discount \$0	Projected Operating Deficits	(\$1.1)	(\$8.3)	(\$14.7)
	Fare Revenue Increase	\$3.6	\$10.6	\$11.2
	*Adjusted Operating Deficits	\$2.5	\$2.3	(\$3.5)
	*Farebox Recovery	70%	72%	70%

- The estimated fare revenue increase assumes all proposed fare changes are implemented
- *Adjusted operating deficits and farebox recovery are shown with the increase fare revenue from the proposed fare changes
- Member contributions are assumed constant at \$29.9M for all years
- Each 5% increase in Go Pass is about \$1.4M in incremental annual revenue

Inflation Rate vs. Fare Increases

Zone	POS	Ticket Type	Assumed inflation %	Go Pass +20%, Clipper Discount \$0.25	Go Pass +15%, Clipper Discount \$0
2	TVM	Adult One-way	3.0%	2.8%	2.8%
		Adult Day Pass	3.0%	2.8%	2.8%
		ED One-way	3.0%	2.9%	2.9%
		ED Day Pass	3.0%	2.8%	2.8%
	Clipper	Adult cash value	3.0%	3.8%	4.3%
		Adult Monthly Pass	3.0%	4.3%	4.9%
		ED cash value	3.0%	3.1%	4.0%
		ED Monthly Pass	3.0%	4.3%	5.6%

- Variance in ticket type increase rates is due to rounding and time of the last fare change
- All analysis through July 1, 2024 (FY2025)

Revenue per Passenger Mile

- Go Pass revenue/passenger mile has increased with recent fare changes
- Clipper scenarios assume all changes through July 1, 2024 (FY2025)

Fare	FY17 October	Current	FY25 Go Pass +15%, Clipper Discount \$0	FY25 Go Pass +20%, Clipper Discount \$0.25
One-way ticket	\$0.26	\$0.27	\$0.32	\$0.32
Day pass	\$0.21	\$0.22	\$0.26	\$0.26
Go Pass	\$0.13	\$0.20	\$0.25	\$0.26
Clipper Cash value	\$0.18	\$0.19	\$0.25	\$0.24
Monthly Pass	\$0.19	\$0.23	\$0.29	\$0.28
Total	\$0.19	\$0.22	\$0.28	\$0.27

Notes: FY17 October uses October 2016 Triennial Survey for average trip distance and revenue and ridership from October 2016. All other scenarios use FY17 October revenue per passenger and assume revenue increases based on fare increase percentages.

Fare Change Approval Process

Public Comment Period

- Feedback on proposed fare changes accepted until August 1, 2019
- Attend a public meeting
- Attend the Public Hearing
- Ways to provide comments:
 - Complete online Comment form (English, Spanish, and Chinese): www.caltrain.com/FareChanges
 - Call Customer Service: 1-800-660-4287
 - Email to: changes@caltrain.com
 - Mail to: District Secretary, PO Box 3006, San Carlos, CA 94070

Public Meetings and Hearing

Public Meeting	Location	Date & Time
Caltrain Citizens Advisory Committee	1250 San Carlos Avenue, San Carlos, CA 94070	July 17 5:40 p.m.
Mission Creek Senior Community Center	930 4th St, San Francisco, CA 94158	July 18 6-7 p.m.
Gardner Community Center	520 W. Virginia St., San Jose, CA	July 22 6-7 p.m.
Virtual Meeting	Caltrain YouTube	July 24 12-1 p.m.
Caltrain Citizens Accessibility Advisory Committee	1250 San Carlos Avenue, San Carlos, CA 94070	July 24 12:30 p.m.
Redwood City Downtown Library	1044 Middlefield Rd, Redwood City, CA 94063	July 30 6-7 p.m.
Public Hearing	Location	Date & Time
San Mateo County Transit District Administrative Office	1250 San Carlos Avenue, San Carlos, CA	Aug. 1 9 a.m.

Timeline and Next Steps

Approval and Implementation

- Public Hearing at the August 1 board meeting
- Caltrain Board will vote on the proposed changes at its September 5, 2019 meeting
- Implementation timeline will be available after Board approval

Questions?